

# Supplier Expense Reduction Program (SERP)

Your Organization

Supplier 1

Supplier 2

Supplier 3

Expense Reduction Projects:  
 - Technology - \$275k saved  
 - Telecom - \$475k saved  
 - Cellular - \$250k saved

Total Annual Savings:  
 - \$1,000,000

Expense Reduction Projects:  
 - Shipping - \$840k  
 - Utilities/Energy - \$150k saved  
 - Waste - \$140k

Total Annual Savings:  
 - \$1,130,000

Expense Reduction Projects:  
 - Merchant Card Fees - \$750k  
 - Office Consumables - \$141k  
 - Janitorial Services - \$180k

Total Annual Savings:  
 - \$1,071,000

All Suppliers

Potential Total Savings From All Expense Reduction Projects: ??? Million in Annual Savings

## Actual Expense Reduction Projects Driven By Our Team

Annual Savings:

- Telecom - \$4.5M
- Cellular - \$840k
- Small Package Freight - \$4.3M
- Freight (LTT) - \$840k
- 3rd Party Warehousing & Fulfillment - \$300k
- Fleet - \$480k
- Merchant Card Fees - \$1.5M
- Office Consumables - \$141k
- Copier - \$380k
- Utilities/Energy - \$152k
- 3rd Party Utility Locates - \$250k
- Waste - \$140k
- Factory Consumables - \$150k
- Uniforms - \$350k
- Janitorial Supplies - \$80k
- Janitorial Services - \$180k
- Food Services - \$63k
- Employee Health Care Insurance - \$440k
- Medical Supplies - \$119k
- Dental Supply - \$334k

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